

Welcome / Willkommen

**„Meet the Board“
Integrated Assembly Solutions**

4th of July 2024

VDMA Compliance: Kartellrechtlicher Hinweis

Wir machen Sie auf das europäische und nationale Kartellrecht aufmerksam, das untersagt, im Rahmen von Verbandstreffen wettbewerbsrelevante Themen wie Preise oder Rabatte zu diskutieren oder sonstige sensible Unternehmensdaten auszutauschen. Besonders kritisch sind hierbei Prognosen über die zukünftige Geschäftsentwicklung, die nur in aggregierter Form über den VDMA erfolgen können.

Ebenso ist es untersagt, branchenbezogene Verhaltensweisen abzustimmen bzw. entsprechende Beschlüsse oder Vereinbarungen zu treffen. Ein derartiges Vorgehen kann mit hohen Bußgeldern geahndet werden, die der Verband und seine Mitgliedsunternehmen zu tragen haben. Von daher ist die Beachtung dieser Grundregeln unerlässlich.

Bei Unklarheiten oder Bedenken wenden Sie sich bitte an die verantwortliche Stelle in Ihrem Unternehmen oder an Ihren Ansprechpartner im VDMA bzw. die VDMA Rechtsabteilung. Weitere Informationen entnehmen Sie bitte dem Verhaltenskodex. Gerne übersenden wir Ihnen auch das VDMA Compliance Programm.

VDMA Compliance: Reminder

We would like to draw your attention to the provisions of European and national competition law pursuant to which it is not allowed to discuss competition-related topics, such as prices or discounts, or to otherwise exchange sensitive company data in the course of association meetings. Forecasts of future business development are particularly critical in this instance, and can only be made in aggregated form through VDMA.

Furthermore, it is not permissible to agree on industry-related patterns of behavior and/or pass resolutions and make arrangements in this respect. Doing so all the same, would be subject to severe fines that have to be paid by the association and its member companies. This is why these rules have to be adhered to without exception.

For any queries, please do not hesitate to approach the responsible officer in your company, your contact person at VDMA or VDMA Legal Services. Additional information can be found in the “Do’s and Don’ts” (Code of Conduct). Please request your own copy of the VDMA Compliance Program.

VDMA Compliance:

- **Wir sprechen nicht über Preise**
- **Wir sprechen nicht über konkrete Lieferzeiten**
- **Wir sprechen nicht über Lieferanten und Kunden (Namen)**
- ➔ **Wir sprechen über unsere Branche / unseren Markt 😊**



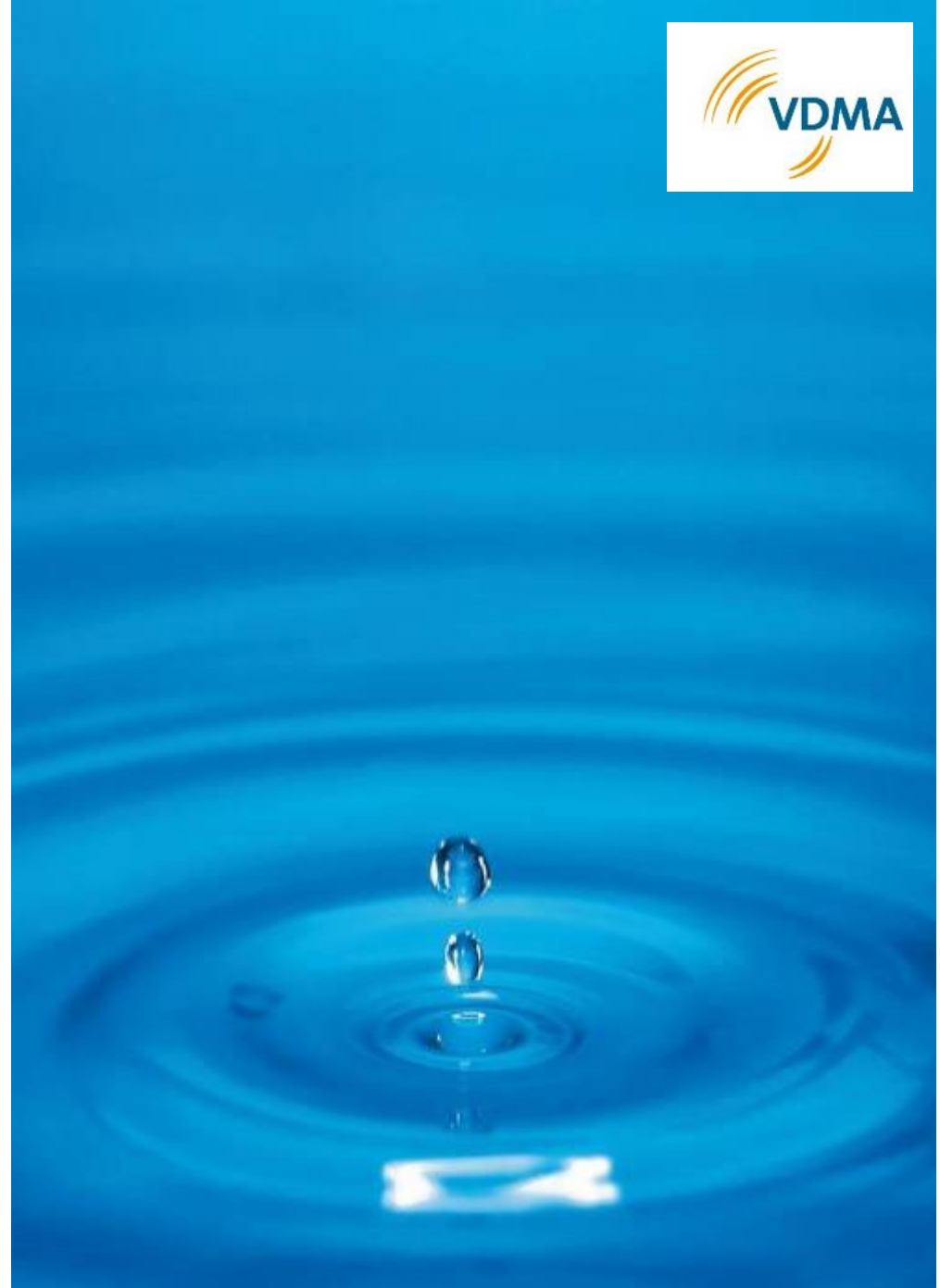
VDMA Compliance:

- **We do not talk about prices**
- **We do not talk about specific delivery times**
- **We do not talk about suppliers and customers (names)**
- ➔ **We talk about our industry / our market 😊**



Agenda:

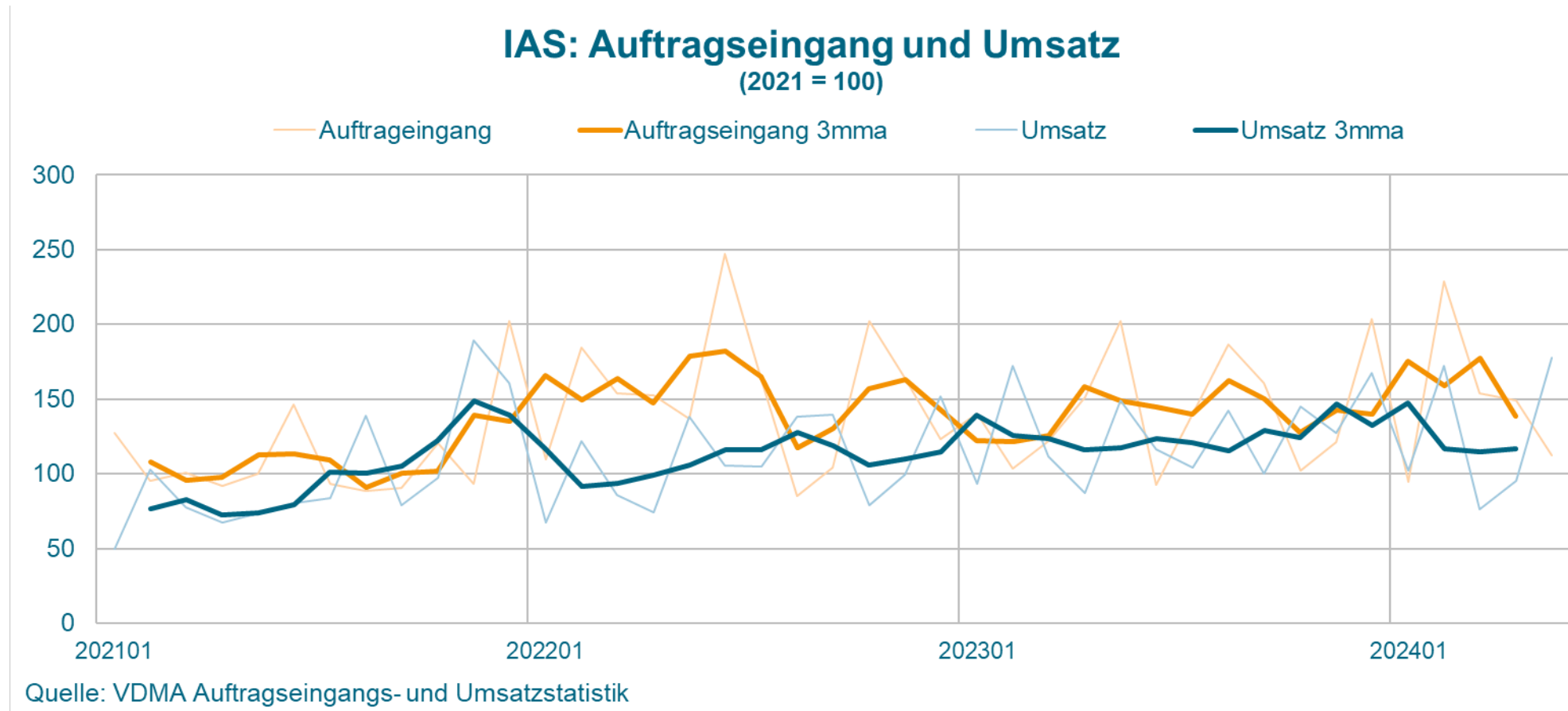
- » Economic Situation with Survey
- » New “Market and Economic“ survey
- » CRA – „Cyber Resilience Act“
- » Sector Group Meeting
- » Election: New IAS and R+A Board
- » European AI Act
- » Next Meet the Board



Economic situation

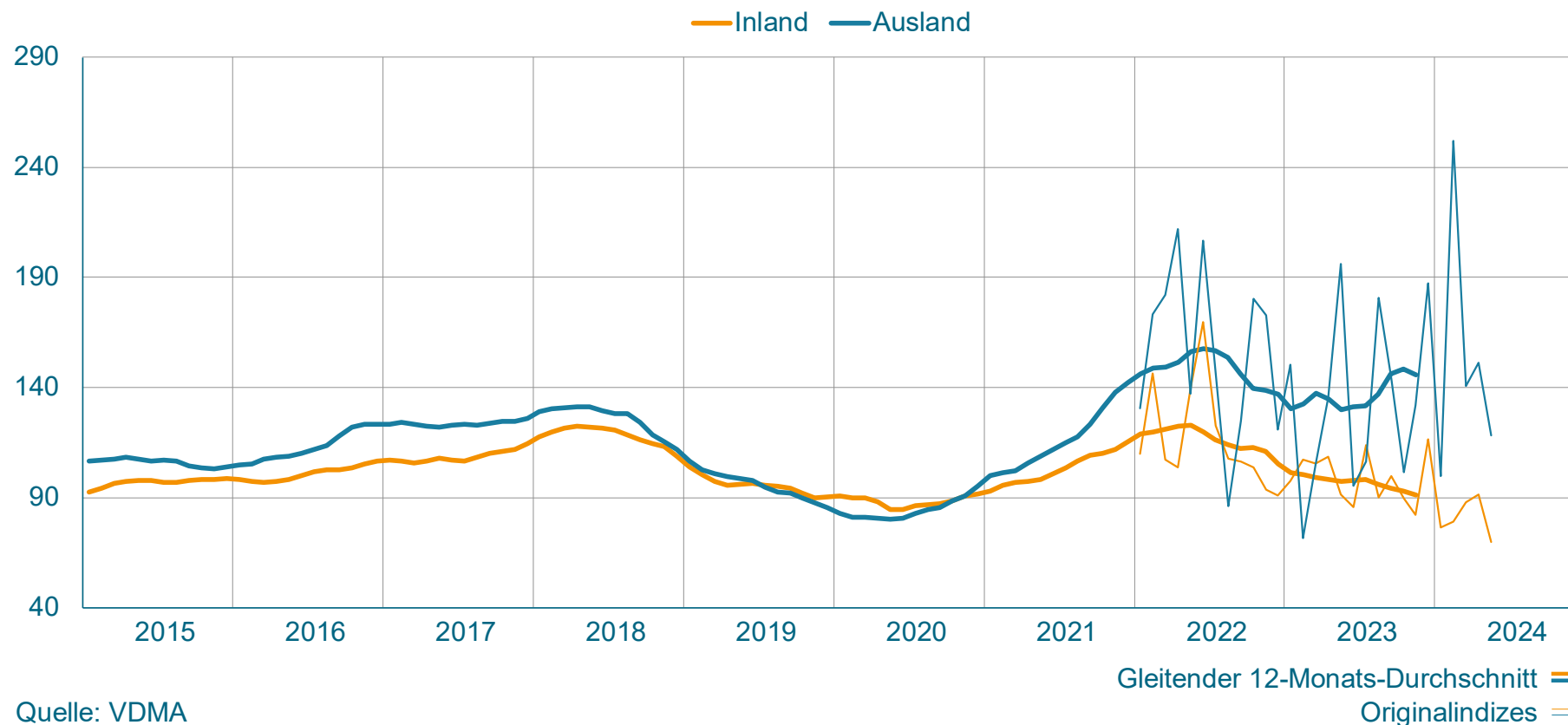


IAS: Order intake and turnover



IAS and Industrial Robots: Order intake

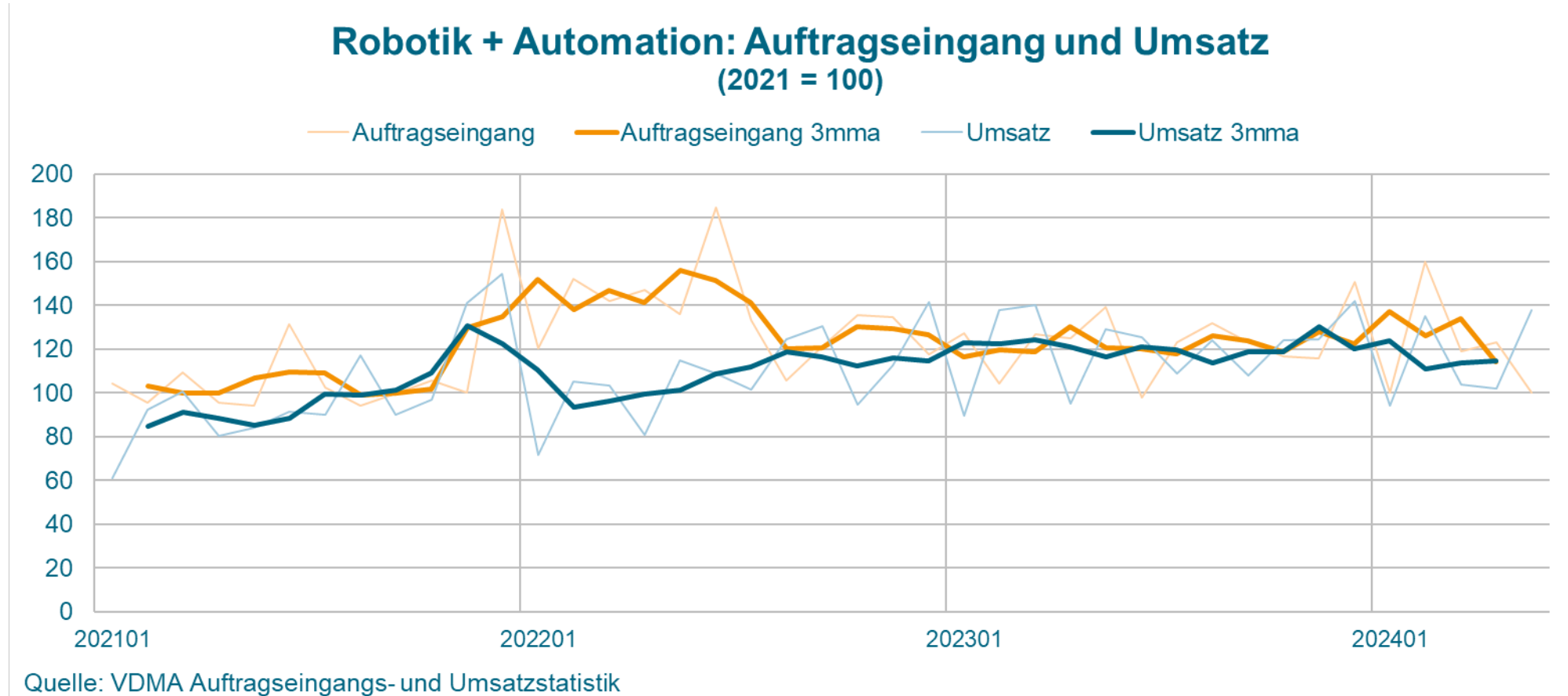
Preisbereinigte Indizes, Basis Umsatz 2021 = 100



Weak investment causes setback - [vdma.org](https://www.vdma.org) – VDMA (Press VDMA 1st of July)

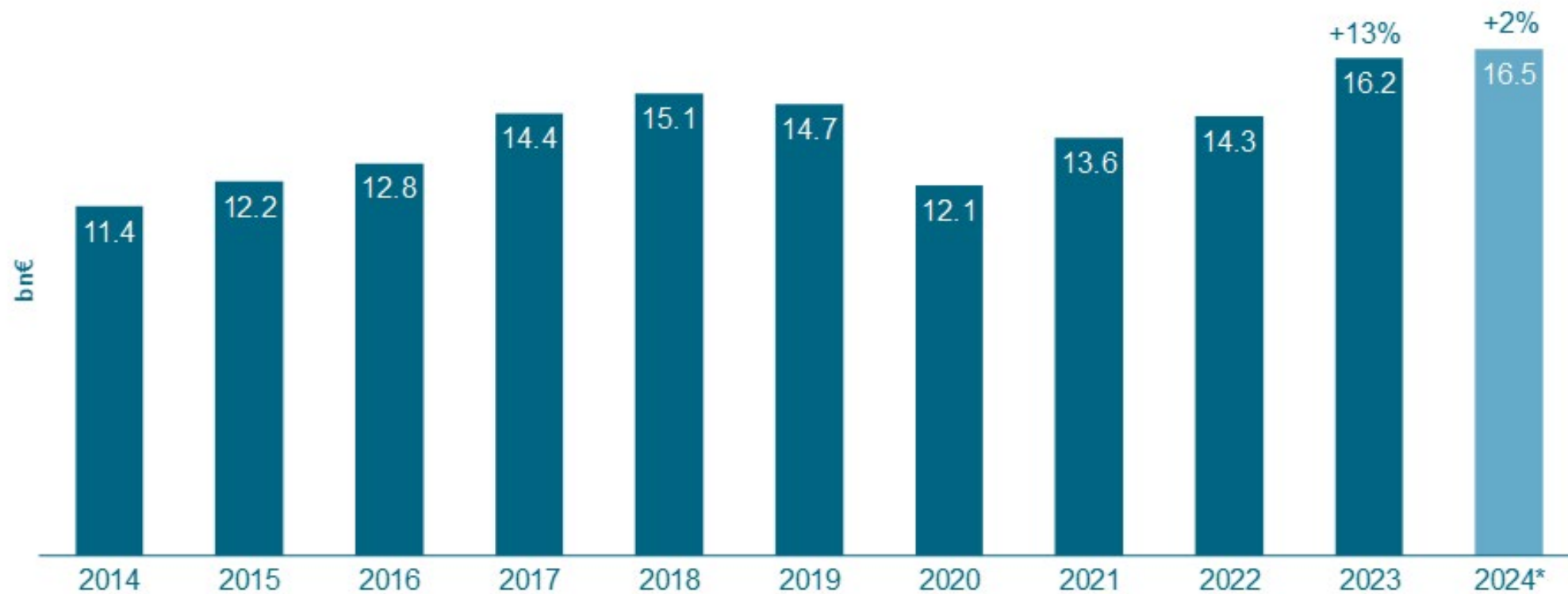
In May, orders in the mechanical engineering sector were 27% below the previous year's figure in real terms.

Order intake and turnover - Robotics + Automation



[VDMA Robotics and Automation halves growth forecast - vdma.org](https://www.vdma.org) – VDMA (14th of June)

German Robotics and Automation global turnover (in billions of Euro) 2014-2024*



*forecast

Source: VDMA Robotics + Automation

New Market and economic survey



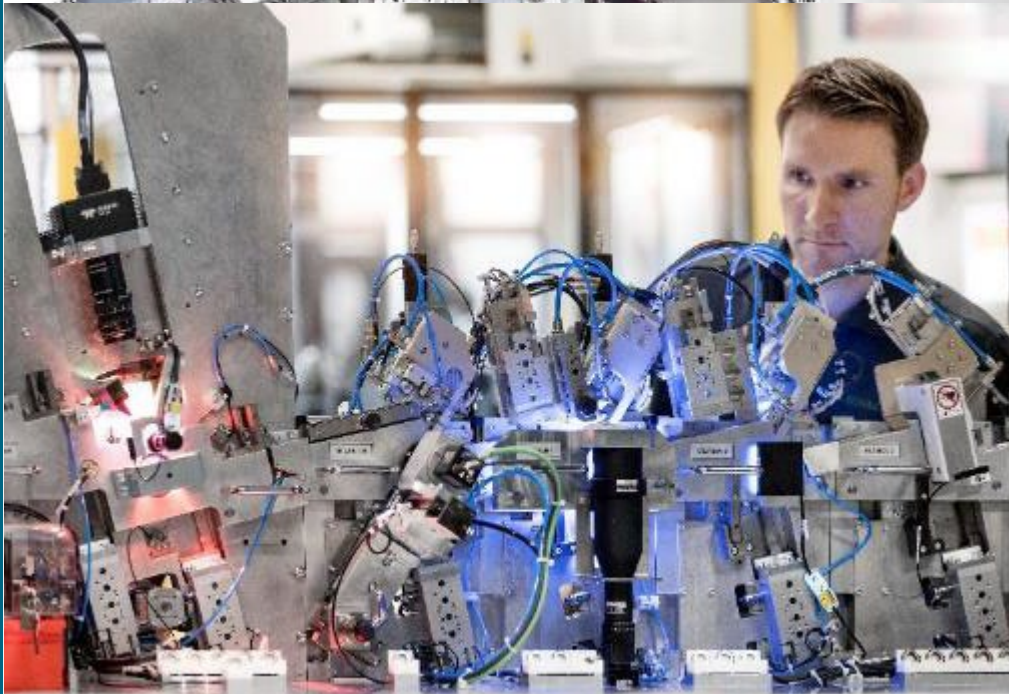
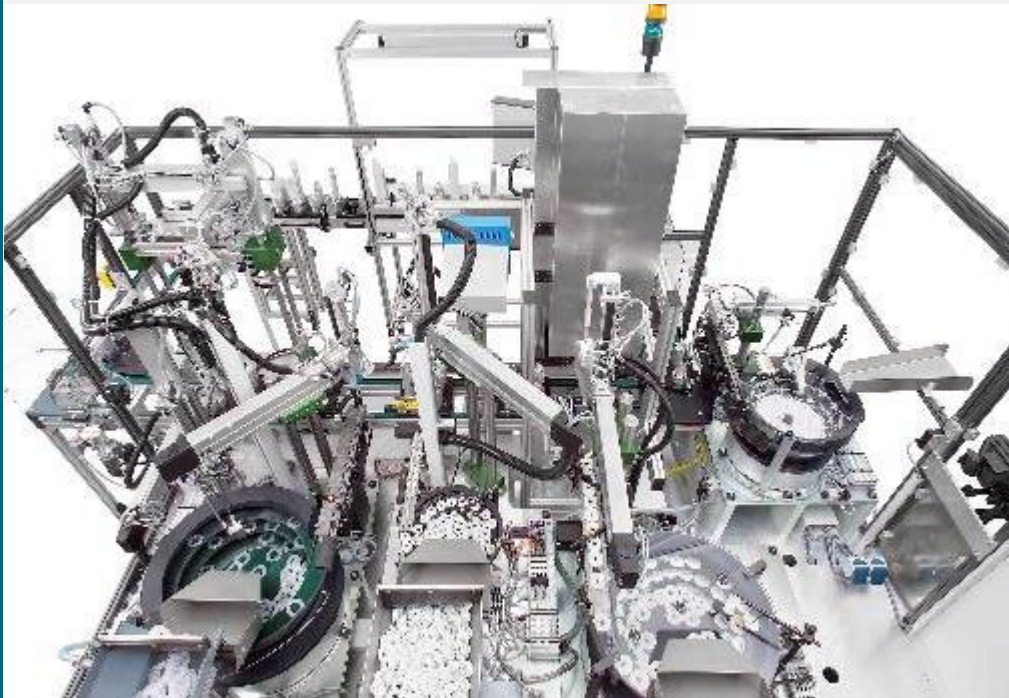
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Hot – Topic : Cyber Resilience Act (CRA)!!!



New obligations for manufacturers - act now!

The Cyber Resilience Act ([CRA](#)) is a regulation with which the European Union aims to strengthen the resilience of products against cyber attacks.

The EU regulation is one of the first global legislative initiatives of its kind and is intended to establish a framework for cyber security. In future, for example, manufacturers will have to comply with minimum security standards and report security incidents.

The Cyber Resilience Act affects **digital products and services**: These include software, devices with USB input or virtual private network (VPN) access, internet browsers, antivirus programs, password managers, card readers, desktops, mobile devices and Internet-of-Things products

The draft version of the Cyber Resilience Act, which was voted on in the plenary of the European Parliament on 12.03.2024, is available for download:

[Vote on the Cyber Resilience Act in the plenary of the EU Parliament - vdma.org - VDMA](https://www.vdma.org)

Foundation of new working group "CRA - Cyber Resilience Act"



Target group: Product developers, software developers, quality managers ...

- » Product developers, software developers, quality managers ...

Potential topics:

- » Exchange on the effects of the CRA on manufacturers and customers of automation technology
- » Description and clarification of interpretations in collaboration with a central steering committee
- » Orientation during the (expected) time gap between the start of application of the CRA and the entry into force of a harmonised standard (if necessary, participation in VDMA standard sheet)
- » Support during the standardisation process for the harmonised standard (mirror committee)
- » Exchange with the Cybersecurity Working Group, which is part of the VDMA Technology Policy Steering Committee

Definition of topics and frequency of meetings at kick-off (web meeting) with interested parties in October 2024

Please contact:

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Consultant Elektric Automation

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[Register now](#) (klick)

Members' Assembly VDMA Robotics + Automation

November 20 - 21, 2024 Frankfurt

20th of November 2024:

15:00 – 18:00: IAS „Sector Group Meeting“ with elections

18:00 – 19:30: Check in Hotel / Transfer to Network dinner

Ab 19:30 Network dinner of all 3 Sector Groups
(IAS / Robotics / Machine Vision)

21st of November 2024:

09:00 – 15:30: Members Assembly Robotics und Automation

As topics are already planned:

Business Outlook China: Turning point in Chinese business

Business Outlook USA: What happens after the presidential election?

Robotics and automation in the focus of politics

AI, data ecosystems and digital sovereignty for small and medium-sized companies



Elections IAS Board 2024:

20th of November 2024 in Frankfurt a.M.

15:00 – 18:00: During IAS „Sector Group Meeting“
(Check In and registration starts from 14:00!)

1. There are 6 seats available for the Board election.
In addition, it is up to the department's Executive Board to appoint up to two additional people to the department's Executive Board for the current term of office.
2. Members have the opportunity to nominate themselves or other members. If you would like to stand or propose a candidate, please let us know latest by 18th of October 2024.
3. All candidates will be communicated before the “Sector Group Meeting” and will briefly introduce themselves on 20th of November 2024.





Jörg Kipper, Managing Director
Festo Vertrieb GmbH & Co. KG (**Chairman**)



Enno Scharphuis, Senior Vice President
Business Unit Assembly Technology,
Bosch Rexroth AG



Thomas Ernst, CEO
PIA Automation Holding GmbH



Cornelia Püschel, Managing Partner
PÜSCHEL



The current Executive Board of the IAS
is made up of the following 7 members.



They are available as candidates
for a further term of office.



Frank Konrad, CEO
HAHN Automation GmbH

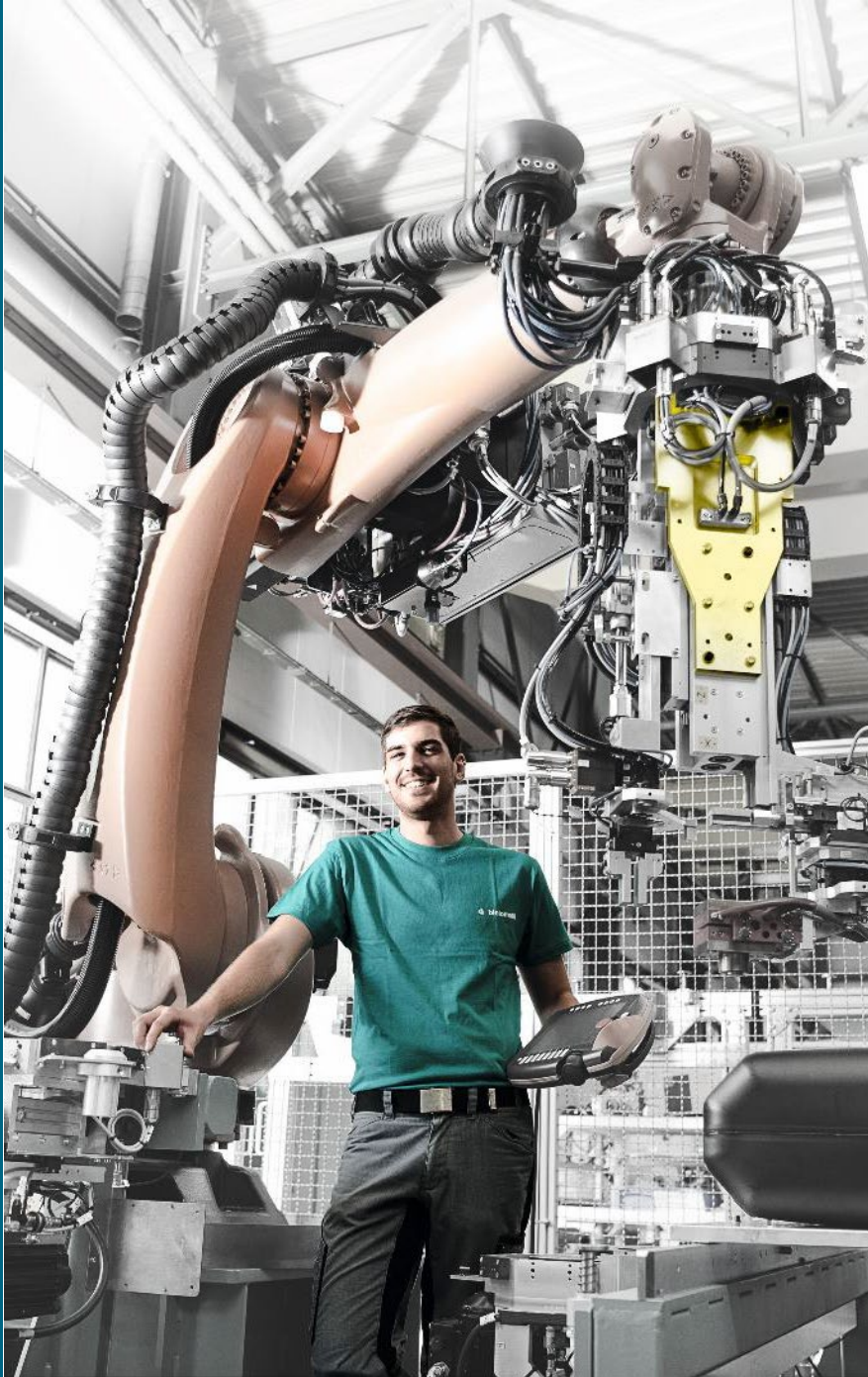


Ralph Lehleuter, Managing Partner
MAFU Holding GmbH



Jürgen Noailles, Managing Director
STEIN Automation GmbH & Co. KG





Save the Date:

European AI Act adopted:

What should robotics and automation expect?

28. August: 11:00 am to 12:00 pm (online/english)

The “AI Act” was adopted by the European Parliament in March 2024 and approved by the European Council in May 2024.

➔ We will discuss what the companies should expect about European AI Regulations, how to prepare for these regulations and also an overview of the relation to the Machinery Regulations.

Unique.



Mitgliederversammlung | *General Assembly 2024*

10./11. Oktober | 10/11 October

[VDMA-Mitgliederversammlung - vdma.org - VDMA](https://vdma.org)

The background of the slide is a photograph of a bright blue sky with large, white, fluffy clouds. A dark teal horizontal band is overlaid across the middle of the image, containing the contact information header.

Contact / Kontaktinformationen



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Next “Meet the Board”

September 13th 13:30 - 14:30

Thank you for your Attention
Vielen Dank für Ihre Aufmerksamkeit