

VDMA delegation trip to Washington, D.C. and Detroit "GreenTech from mechanical and plant engineering"

6th – 11th September 2023

Major transformation issues are shaping our times. Climate change and resource conservation in particular are in the spotlight worldwide. Mechanical and plant engineering has a central role to play here: It is a green tech enabler and supplies the technologies for energy efficiency, the circular economy, climate-neutral production, mobility of the future and renewable energies. We want to demonstrate this together with you: This time, the focus is on battery production, wind energy, lightweight construction, photovoltaics, and hydrogen sectors.

VDMA Delegation Trip to the USA

Join us as European mechanical engineering companies promote green technologies and establish contacts with potential customers and stakeholders from politics and industry associations in the U.S. during a VDMA delegation trip to the United States. The U.S. Inflation Reduction Act (IRA) in particular addresses the use of green technologies and will boost green tech demand in the U.S. This also offers local business potential for European companies. Two events are planned for this purpose.

Networking in Washington, D.C. on 7th September 2023

In Washington, D.C., the focus will be on opportunities available through the IRA and the promotion of GreenTech from Europe. In addition, attendees will have the opportunity to as network with politicians and potential partners on site in the USA.

Company and technology presentations in Detroit on 11th September 2023.

One day before the "Battery Show North America" trade fair, business matchmaking and networking sessions are planned as part of a daytime event, as well as a reception the day before.

For further details, please refer to the following pages. Participation in the events can be booked individually on request.

We look forward to your participation!

Holger Breiderhoff

Sven Laux

ContactOliver RichtbergPhone+49 69 6603-1633E-Mailoliver.richtberg@vdma.org

Program



Start6th September 202307:00 pmEnd8th September 202305:00 pmLocationWashington, D.C.

Washington

6th September 2023

Location: AHK Delegation of German Industry and Commerce in Washington, D.C., 1130 Connecticut Ave, N.W., Suite 1200, Washington, D.C. 20036

7:00 pm Dinner and networking (Speakers / VDMA members only)

7th September 2023

Location: Kimpton George Hotel, 15 E Str N.W., Washington, D.C. 20001

- 9:00 am Registration and networking breakfast
- **9:30 am Welcome** Representative Economic Affairs Germany, German Embassy (requested)
- **9:45 am Incentives on the U.S. market IRA and beyond** U.S. Department of Energy (requested)
- 10:15 am Lessons learned from the power sector: Energy market policies & market opportunities Dennis Rendschmidt, VDMA Power Systems
- **10:30 am** Solutions for increased sustainability and recyclability requirements Thorsten Kühmann, VDMA Hybrid Lightweight Technologies
- **10:45 am PV and batteries role of fluctuating generation and storage** Thilo Brückner, VDMA EMINT
- 11:00 am Coffee break & networking
- 11:30 am Panel discussion and Q&A How the US and Europe could benefit from green tech cooperation
 - Political visions in the US
 - Importance of strong tech alliances with Europe
 - Lessons learned in Europe

Participants: U.S. representative, U.S. green tech companies, VDMA member companies Moderation: VDMA

1:00 pm Networking lunch

2:00 pm Company presentations / pitches and tabletop networking with potentional customers, partners and investors

Note: We are working hard on making this part of the delegation trip happen, but cannot guarantee it at this moment. If you have interesting customers, partners or investors that we should invite, please let us know and we'll contact them immediately.

4:30 pm Closing

8th September 2023

Starting at: AHK Delegation of German Industry and Commerce in Washington, D.C., 1130 Connecticut Ave, N.W., Suite 1200, Washington, D.C. 20036

9:00 am Washington, D.C. sightseeing tour and visit of the US Congress

5:00 pm End

Program



Start10th September 20237:00 pmEnd11th September 20235:00 pmLocationDetroit

Detroit

10th September 2023

Location: tbd

7:00 pm Dinner and networking (Speakers / VDMA members only)

11th September 2023

10:00 am Visit of the IACMI – The composite Institute Vehicles Technology Area & Scale-Up Research Facility

Location: IACMI-The Composites Institute, 1400 Rosa Parks Blvd, Detroit, Michigan 48216

11:45 am Registration and Light Lunch

Location: Newlab, Michigan Central, 2050 15th street, Detroit, Michigan 48216

- 12:30 pm Welcome by VDMA
- 12:35 pm Technology overview on battery and on lightweight on spot! Thilo Brückner, VDMA EMINT Thorsten Kühmann, VDMA Hybrid Lightweight Technologies
- **12:45 pm Trends in battery production and spotlight North America** Christoph Lienemann, PEM Motion
- 13:05 pm E-Mobility: Distance booster und carbon buster by lightweight (Requested)
- 13:25 pm Technology suppliers in an elevator pitch
- 14:00 pm Coffee break
- 14:30 pm Tech speed networking: Table talks and matchmaking
- 17:00 pm Closing

Terms and Conditions

The delegation trip is offered exclusively for VDMA members. It is aimed at management and technical staff.

Registration deadline is Sunday, 6th August 2023.

The contract is concluded upon submission of the fully completed and signed registration form by email. For reasons of simplification, we will send you your registration confirmation together with the invoice by email after expiry of the registration deadline.

The participation fee for the event in Washington, D.C. on 7th September is **990,00 €** per member company.

The participation fee for the Detroit event is **990,00 €** per member company.

The participation fee for both events is **1.590,00 €** per member company.

The Participation fee is due in full within one week after receipt of the invoice. All prices quoted are exclusive of 19% VAT.

Registration will take place according to the date of receipt of registrations. Please use only the registration form at the end of this document for registration. Conditional registration forms are not excepted.

In case of no-show of a participant, the entire participation fee will be charged. A substitution of the registered participant is possible.

Participants have no legal claim to present their company on 7th September 2023 2:00 pm. VDMA Services will select these at its own discretion in light of the context of the event.

The mutual rights and obligations under this Contract shall be governed by the law of the Federal Republic of Germany to the exclusion of the UN Convention on Contracts for the International Sale of Goods. The place of jurisdiction is Frankfurt am Main, Germany.

International flights and accommodation are not included in the above participation fee and will be arranged individually by the participants.

For questions regarding content and organization of the VDMA delegation trip "GreenTech from mechanical and plant engineering", please contact Oliver Richtberg, phone +49 69 6603-1633 or e-mail: oliver.richtberg@vdma.org.

Please register by email: tanja.kirdorf@vdma.org

Registration

I agree with the Terms and Conditions mentioned above and I hereby register bindingly for the **VDMA delegation trip "GreenTech from mechanical and plant engineering"** to the USA from **6th – 11th September 2023**!

Networking in Washington, D.C. on 6th - 8th September 2023

Company and technology presentations in Detroit on 10th/11th September 2023

Name, first name

Function in the company

Company

Street, postal code, city

Invoice address (if different)

E-mail

Phone

Place / date

Signature